

Q: What does a typical day look like?

A: Typically you will drive to dealerships and follow up with a warm lead or cold call on a new prospect. You will introduce our services and offer one of the following;

- 1) invite them to take advantage of a free introductory presentation
- 2) invite them to participate in a workshop happening in their area
- 3) invite them to have training conducted on-site.

Q: How long does it take to start making money?

A: You can earn your first commission within a week of starting. The pay plan pays out weekly with the bonuses paid out monthly.

Q: Do I need anything special to get started such as equipment or supplies?

A: No. All the material you will need is provided.

Q: Do I need any money saved up to live off of before I start getting paid?

A: Yes. You will be out driving, probably eating out and using fuel, as you are calling on leads. You will not get paid until you sell, collect, and turn in your payments received for services sold.

Q: How does the pay plan work?

A: The complete plan will be disclosed during the second stage of the interview process. In general you are paid a percentage of the amount of services sold, i.e., ticket price of seminar tickets, in-house classes and support materials. The plan is based on the type of services, revenue volume of services sold and the bonuses are paid based on a combination of gross revenue and type of services sold during a specific time period.

Q: How soon can I start?

A: If you are a good fit, training can begin within a couple of days of being accepted for the position. The on the job training allows for income to be generated right away too.